UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 6, 2025

Olaplex Holdings, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-40860 (Commission File Number) 87-1242679
(IRS Employer Identification No.)

432 Park Avenue South, Third Floor, New York, NY 10016 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (310) 691-0776

Not applicable

(Former name or former address, if changed since last report.)

| Check the appropriate box below if the Form 8-K filing | is intended to simultaneously satisfy the filing oblig | gation of the registrant under any of the following provisions. |
|--|---|--|
| ☐ Written communications pursuant to Rule 425 und | ler the Securities Act (17 CFR 230.425) | |
| \square Soliciting material pursuant to Rule 14a-12 under | the Exchange Act (17 CFR 240.14a-12) | |
| ☐ Pre-commencement communications pursuant to I | Rule 14d-2(b) under the Exchange Act (17 CFR 240 | .14d-2(b)) |
| ☐ Pre-commencement communications pursuant to I | Rule 13e-4(c) under the Exchange Act (17 CFR 240. | .13e- 4(c)) |
| Securities registered pursuant to Section 12(b) of the Ac | t: | |
| Title of each class | Trading Symbol | Name of each exchange on which registered |
| Common Stock, par value \$0.001 per share | OLPX | Nasdaq Global Select Market |
| Common Stock, par value 50.001 per snare | OLIA | Masuay Gibbai Sciect Mai Ket |
| Indicate by check mark whether the registrant is an eme the Securities Exchange Act of 1934 (§240.12b-2 of this | rging growth company as defined in Rule 405 of the | e Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of |
| Indicate by check mark whether the registrant is an eme | rging growth company as defined in Rule 405 of the | · |
| Indicate by check mark whether the registrant is an eme the Securities Exchange Act of 1934 (§240.12b-2 of this Emerging growth company □ | rging growth company as defined in Rule 405 of the schapter). | · |
| Indicate by check mark whether the registrant is an eme the Securities Exchange Act of 1934 (§240.12b-2 of this Emerging growth company □ If an emerging growth company, indicate by check mark | rging growth company as defined in Rule 405 of the schapter). | e Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of |
| Indicate by check mark whether the registrant is an eme the Securities Exchange Act of 1934 (§240.12b-2 of this Emerging growth company □ If an emerging growth company, indicate by check mark | rging growth company as defined in Rule 405 of the schapter). | e Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of |
| Indicate by check mark whether the registrant is an eme the Securities Exchange Act of 1934 (§240.12b-2 of this Emerging growth company □ If an emerging growth company, indicate by check mark | rging growth company as defined in Rule 405 of the schapter). | e Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of |
| Indicate by check mark whether the registrant is an eme the Securities Exchange Act of 1934 (§240.12b-2 of this Emerging growth company □ If an emerging growth company, indicate by check mark | rging growth company as defined in Rule 405 of the schapter). | e Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of |

Item 2.02 Results of Operations and Financial Condition.

On November 6, 2025, Olaplex Holdings, Inc. (the "Company") issued a press release announcing its results of operations for the third quarter ended September 30, 2025. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K. The information furnished under Item 2.02 of this Current Report on Form 8-K, including the exhibit, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall it be deemed incorporated by reference into any filing by the Company under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit Description

99.1 Press Release dated November 6, 2025.

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed by the undersigned hereunto duly authorized.

Date: November 6, 2025 Olaplex Holdings, Inc.

By: /s/ Amanda Baldwin
Name: Amanda Baldwin

Title: Chief Executive Officer

OLAPLEX Reports Third Quarter 2025 Results

NEW YORK, NY - November 6, 2025 - Olaplex Holdings, Inc. (NASDAQ: OLPX) ("OLAPLEX" or the "Company") today announced financial results for the third quarter ended September 30, 2025.

Amanda Baldwin, OLAPLEX's Chief Executive Officer, commented: "We are pleased with our third quarter results that reflect investments in sales and marketing, continued progress in our executional capabilities and the early results of our latest new product introductions. We are reaffirming our annual guidance and remain focused on our Bonds and Beyond strategy for sustainable, profitable long-term growth."

For the third quarter of 2025 compared to the third quarter of 2024:

- Net sales decreased 3.8% to \$114.6 million;
 - By channel:
 - Specialty Retail decreased 13.5% to \$36.9 million;
 - Professional increased 5.3% to \$44.5 million;
 - Direct-To-Consumer decreased 2.9% to \$33.3 million;
 - Net sales decreased 14.6% in the United States and increased 7.1% internationally;
- Net income was \$11.1 million, as compared to \$14.8 million for the third quarter of 2024;
- Diluted EPS was \$0.02, as compared to \$0.02 for the third quarter of 2024.

Three Months Ended September 30, 2025 Results

| (Amounts in thousands, except per share and share data) | | | | | | | |
|---|----------------------------------|-------------|------------|--|--|--|--|
| | Three Months Ended September 30, | | | | | | |
| | 2025 | 2024 | % Change | | | | |
| Net Sales | \$ 114,579 \$ | 119,080 | (3.8)% | | | | |
| Gross Profit | \$ 79,198 \$ | 81,734 | (3.1)% | | | | |
| Gross Profit Margin | 69.1 % | 68.6 % | | | | | |
| Adjusted Gross Profit | \$ 81,902 \$ | 84,299 | (2.8)% | | | | |
| Adjusted Gross Profit Margin | 71.5 % | 70.8 % | | | | | |
| SG&A | \$ 64,110 \$ | 42,956 | 49.2% | | | | |
| Adjusted SG&A | \$ 51,263 \$ | 40,440 | 26.8% | | | | |
| Net income | \$ 11,127 \$ | 14,797 | (24.8)% | | | | |
| Adjusted EBITDA | \$ 30,794 \$ | 44,638 | (31.0)% | | | | |
| Adjusted EBITDA Margin | 26.9 % | 37.5 % | | | | | |
| Diluted EPS | \$ 0.02 \$ | 0.02 | <u> </u> % | | | | |
| Weighted Average Diluted Shares Outstanding | 668,857,769 | 666,151,359 | | | | | |

Nine Months Ended September 30, 2025 Results

| (Amounts in thousands, except per share and share data) | | | | | | | |
|---|---------------------------------|----|-------------|----------|--|--|--|
| | Nine Months Ended September 30, | | | | | | |
| | 2025 | | 2024 | % Change | | | |
| Net Sales | \$ 317,841 | \$ | 321,929 | (1.3)% | | | |
| Gross Profit | \$ 222,189 | \$ | 225,514 | (1.5)% | | | |
| Gross Profit Margin | 69.9 % | | 70.1 % | | | | |
| Adjusted Gross Profit | \$ 229,469 | \$ | 232,568 | (1.3)% | | | |
| Adjusted Gross Profit Margin | 72.2 % | | 72.2 % | | | | |
| SG&A | \$ 178,006 | \$ | 128,816 | 38.2% | | | |
| Adjusted SG&A | \$ 149,960 | \$ | 120,244 | 24.7% | | | |
| Net income | \$ 3,850 | \$ | 28,322 | (86.4)% | | | |
| Adjusted EBITDA | \$ 81,008 | \$ | 112,176 | (27.8)% | | | |
| Adjusted EBITDA Margin | 25.5 % | | 34.8 % | | | | |
| Diluted EPS | \$ 0.01 | \$ | 0.04 | (75.0)% | | | |
| Weighted Average Diluted Shares Outstanding | 667,549,673 | | 664,723,301 | | | | |

Adjusted gross profit, adjusted gross profit margin, adjusted SG&A, adjusted EBITDA and adjusted EBITDA margin are measures that are not calculated or presented in accordance with generally accepted accounting principles in the United States of America ("GAAP"). For more information about how we use these non-GAAP financial measures in our business, the limitations of these measures, and a reconciliation of these measures to the most directly comparable GAAP measures, please see "Disclosure Regarding Non-GAAP Financial Measures" and the reconciliation tables that accompany this release.

Balance Sheet

As of September 30, 2025, the Company had \$286.4 million of cash and cash equivalents, compared to \$586.0 million as of December 31, 2024. Inventory at the end of the third quarter of 2025 was \$73.3 million, compared to \$75.2 million at December 31, 2024. Long-term debt, net of current portion and deferred debt issuance costs was \$352.1 million as of September 30, 2025, compared to \$643.7 million as of December 31, 2024.

Fiscal Year 2025 Guidance

The Company is reiterating guidance for net sales, adjusted gross profit margin and adjusted EBITDA margin for fiscal year 2025, as initially disclosed by the Company on March 4, 2025. The Company's fiscal year 2025 guidance outlined below (i) incorporates management's expectations regarding the Company's investments and actions aimed at generating demand, increasing its innovation pipeline and strengthening its execution capabilities, including continued investment in research and development, marketing and talent, (ii) incorporates the current consumer spending environment and earlier-than-expected shipments that benefited third quarter sales, and (iii) assumes no material impact from tariffs.

| For Fiscal 2025 | | |
|-------------------------------|----------------|-------------|
| (Dollars in millions) | <u>2025</u> | 2024 Actual |
| Net Sales | \$410 - \$431 | \$423 |
| Adjusted Gross Profit Margin* | 70.5% to 71.5% | 71.4% |
| Adjusted EBITDA Margin* | 20% to 22% | 30.7% |

^{*}Adjusted gross profit margin and adjusted EBITDA margin are non-GAAP measures. See "Disclosure Regarding Non-GAAP Financial Measures" for additional information.

Webcast and Conference Call Information

The Company plans to host an investor conference call and webcast to review third quarter 2025 financial results at 9:00am ET/6:00am PT on November 6, 2025. The webcast can be accessed at https://ir.olaplex.com. The conference call can be accessed by calling (201) 689-8521 or (877) 407-8813 for a toll-free number. A replay of the webcast will remain available on the website for 90 days.

About OLAPLEX

OLAPLEX is a foundational health and beauty company powered by breakthrough innovation and the professional hairstylist. Born in the lab and brought to the chair, our products are designed to enable Pros and their clients to achieve their best results and to provide consumers with a holistic healthy hair regimen. Founded in 2014, OLAPLEX revolutionized prestige hair care with its category creating Complete Bond TechnologyTM, which works by protecting, strengthening and relinking all three bonds during and after hair services. Since then, OLAPLEX has expanded into a full suite of hair health formulas. OLAPLEX's award-winning products are sold globally through an omnichannel model serving the professional, specialty retail, and direct-to-consumer channels.

Cautionary Note Regarding Forward-Looking Statements

This press release includes certain forward-looking statements and information relating to the Company that are based on the beliefs of management as well as assumptions made by, and information currently available to, the Company. These forward-looking statements include, but are not limited to, statements about: the Company's financial position, operating results, growth, sales and profitability, including revenue shifts across channels; the Company's financial guidance for fiscal year 2025, including net sales, adjusted gross profit margin and adjusted EBITDA margin; demand for the Company's products; the Company's innovation strategy and pipeline, including the timing of product launches; the Company's international operations, including its distribution partners; the Company's business transformation plans, strategies, investments, priorities and objectives, including the impact and timing thereof; the Company's sales, marketing and education initiatives and related investments, and the impact, focus and timing thereof; general economic and industry trends, including tariffs; customer inventory practices and consumer sentiment; inventory levels; and other statements contained in this press release that are not historical or current facts. When used in this press release, words such as "may," "will," "could," "should," "intend," "potential," "continue," "anticipate," "believe," "estimate," "expect," "plan," "target," "predict," "project," "forecast," "seek" and similar expressions as they relate to the Company are intended to identify forward-looking statements.

The forward-looking statements in this press release reflect the Company's current expectations and projections about future events and financial trends that management believes may affect the Company's business, financial condition and results of operations. These statements are predictions based upon assumptions that may not prove to be accurate, and they are not guarantees of future performance. As such, you should not place significant reliance on the Company's forward-looking statements. Neither the Company nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements, including any such statements taken from third party industry and market reports.

Forward-looking statements involve known and unknown risks, inherent uncertainties and other factors that are difficult to predict which may cause the Company's actual results, performance, time frames or achievements to be materially different from any future results, performance, time frames or achievements expressed or implied by the forward-looking statements, including, without limitation: the Company's dependence on the success of its business transformation plan; competition in the beauty industry; the Company's ability to effectively maintain and promote a positive brand image, expand its brand awareness and maintain consumer confidence in the quality, safety and efficacy of its products; the Company's ability to anticipate and respond to market trends and changes in consumer preferences and execute on its growth strategies and expansion opportunities, including with respect to new product introductions; the Company's ability to accurately forecast customer and consumer demand for its products; the Company's ability to limit the illegal distribution and sale by third parties of counterfeit versions of its products or the unauthorized diversion by third parties of its products; the Company's dependence on a limited number of customers for a large portion of its net sales; the Company's ability to develop, manufacture and effectively and profitably market and sell future products; the Company's ability to attract new customers and consumers and encourage consumer spending across its product portfolio; the Company's ability to successfully implement new or additional marketing efforts; the Company's relationships with and the performance of its suppliers, manufacturers, distributors and retailers and the Company's ability to manage its supply chain; impacts on the Company's business from political, regulatory, economic, trade and other risks associated with operating internationally; the Company's ability to manage its executive leadership changes and to attract and retain senior management and other qualified personnel; the Company's reliance on its and its third-party service providers' information technology; the Company's ability to maintain the security of confidential information; the Company's ability to establish and maintain intellectual property protection for its products, as well as the Company's ability to operate its business without infringing, misappropriating or otherwise violating the intellectual property rights of others; the outcome of litigation and regulatory proceedings; the impact of changes in federal, state and international laws, regulations and administrative policy, including the One Big Beautiful Bill Act, tariffs and other trade policies; the Company's existing and any future indebtedness, including the Company's ability to comply with affirmative and negative covenants under its credit agreement; the Company's ability to service its existing indebtedness and obtain additional capital to finance operations and its growth opportunities; volatility of the Company's stock price; the Company's "controlled company" status and the influence of investment funds affiliated with Advent International, L.P. over the Company; the impact of general economic conditions, disruptions in business conditions, and the financial strength of the Company's consumers and customers on the Company's business; fluctuations in the Company's quarterly results of operations; changes in the Company's tax rates and the Company's exposure to tax liability; the Company's ability to integrate or realize the intended benefits of its acquisitions or strategic investments; and the other factors identified under the heading "Risk Factors" in the Company's most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission (the "SEC") and in the other documents that the Company files with the SEC from time to time.

Many of these factors are macroeconomic in nature and are, therefore, beyond the Company's control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, the Company's actual results, performance or achievements may vary materially from those described in this press release as anticipated, believed, estimated, expected, intended, planned or projected. The forward-looking statements in this press release represent management's views as of the date hereof. Unless required by law, the Company neither intends nor assumes any obligation to update these forward-looking statements for any reason after the date hereof to conform these statements to actual results or to changes in the Company's expectations or otherwise.

Disclosure Regarding Non-GAAP Financial Measures

In addition to the financial measures presented in this release in accordance with GAAP, the Company has included certain non-GAAP financial measures, including adjusted EBITDA, adjusted EBITDA margin, adjusted gross profit, adjusted gross profit margin and adjusted SG&A. Management believes these non-GAAP financial measures, when taken together with the Company's financial results presented in accordance with GAAP, provide meaningful supplemental information regarding the Company's operating performance and facilitate internal comparisons of its historical operating performance on a more consistent basis by excluding certain items that may not be indicative of its business, results of operations or outlook. In particular, management believes that the use of these non-GAAP measures may be helpful to investors as they are measures used by management in assessing the health of the Company's business, determining incentive compensation and evaluating its operating performance, as well as for internal planning and forecasting purposes.

The Company calculates adjusted EBITDA as net income, adjusted to exclude: (1) interest expense, net; (2) income tax provision; (3) depreciation and amortization; (4) share-based compensation expense; (5) non-ordinary inventory adjustments; (6) certain litigation-related expenses; (7) acquisition-related costs; (8) executive reorganization costs and (9) Tax Receivable Agreement liability adjustments. The Company calculates adjusted EBITDA margin by dividing adjusted EBITDA by net sales. The Company calculates adjusted gross profit as gross profit, adjusted to exclude: (1) non-ordinary inventory adjustments and (2) amortization of patented formulations. The Company calculates adjusted gross profit margin by dividing adjusted gross profit by net sales. The Company calculates adjusted SG&A as SG&A, adjusted to exclude: (1) share-based compensation expense; (2) certain litigation-related expenses; (3) acquisition-related costs and (4) executive reorganization costs. Please refer to "Reconciliation of Non-GAAP Financial Measures to GAAP Equivalents" located in the financial supplement in this release for further information regarding these adjustments for the periods presented.

Please refer to "Reconciliation of Non-GAAP Financial Measures to GAAP Equivalents" located in the financial supplement in this release for a reconciliation of these non-GAAP metrics to their most directly comparable financial measure stated in accordance with GAAP.

This release includes forward-looking guidance for adjusted EBITDA margin and adjusted gross profit margin. The Company is not able to provide, without unreasonable effort, a reconciliation of the guidance for adjusted EBITDA margin and adjusted gross profit margin to the most directly comparable GAAP measure because the Company does not currently have sufficient data to accurately estimate the variables and individual adjustments included in the most directly comparable GAAP measure that would be necessary for such reconciliations, including (a) costs related to potential debt or equity transactions and (b) other non-recurring expenses that cannot reasonably be estimated in advance. These adjustments are inherently variable and uncertain and depend on various factors that are beyond the Company's control and as a result it is also unable to predict their probable significance. Therefore, because management cannot estimate on a forward-looking basis without unreasonable effort the impact these variables and individual adjustments will have on its reported results in accordance with GAAP, it is unable to provide a reconciliation of the non-GAAP financial measures included in its fiscal year 2025 guidance.

CONDENSED CONSOLIDATED BALANCE SHEETS

(amounts in thousands, except per share and share data) (Unaudited)

| | S | eptember 30, 2025 | | December 31, 2024 |
|---|----|----------------------|----|----------------------|
| Assets | | | | |
| Current Assets: | | | | |
| Cash and cash equivalents | \$ | 286,378 | \$ | 585,967 |
| Accounts receivable, net of allowances of \$12,843 and \$15,859 | | 49,735 | | 14,934 |
| Inventory | | 73,256 | | 75,165 |
| Prepaid expenses and other current assets | | 63,855 | | 13,647 |
| Total current assets | | 473,224 | | 689,713 |
| Property and equipment, net | | 1,390 | | 1,442 |
| Intangible assets, net | | 860,782 | | 899,549 |
| Goodwill | | 168,300 | | 168,300 |
| Deferred tax assets | | 822 | | _ |
| Other assets | | 9,704 | | 8,719 |
| Total assets | \$ | 1,514,222 | \$ | 1,767,723 |
| Liabilities and stockholders' equity | | | | |
| Current Liabilities: | | | | |
| Accounts payable | \$ | 23,498 | \$ | 10,423 |
| Accrued expenses and other current liabilities | , | 80,052 | | 35,639 |
| Current portion of long-term debt | | _ | | 6,750 |
| Current portion of Related Party payable pursuant to Tax Receivable Agreement | | 10,131 | | 11,842 |
| Total current liabilities | | 113,681 | | 64,654 |
| Long-term debt | | 352,096 | | 643,712 |
| Deferred tax liabilities | | | | 5,164 |
| Related Party payable pursuant to Tax Receivable Agreement | | 157,599 | | 177,469 |
| Other liabilities | | 2,098 | | 2,322 |
| Total liabilities | | 625,474 | | 893,321 |
| Commitments and Contingencies | | | | |
| Stockholders' equity: | | | | |
| Common stock, \$0.001 par value per share; 2,000,000,000 shares authorized, 667,431,776 and 664,224,893 shares issued and outstanding | | ((5 | | 664 |
| as of September 30, 2025 and December 31, 2024, respectively | | 667 | | 664 |
| Preferred stock, \$0.001 par value per share; 25,000,000 shares authorized and no shares issued and outstanding | | 220.75 | | - 220 522 |
| Additional paid-in capital | | 338,754 | | 328,538 |
| Accumulated other comprehensive loss | | (488) | | (765) |
| Retained earnings | | 549,815 | | 545,965 |
| Total stockholders' equity | | 888,748 | _ | 874,402 |
| Total liabilities and stockholders' equity | \$ | 1,514,222 | \$ | 1,767,723 |

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME

(amounts in thousands, except per share and share data) (Unaudited)

| | Three Months Ended September 30, | | | | Nine Months Ended September 30, | | | |
|---|----------------------------------|----|-------------|----|------------------------------------|----|-------------|--|
| | 2025 | | 2024 | | 2025 | | 2024 | |
| Net sales | \$ 114,579 | \$ | 119,080 | \$ | 317,841 | \$ | 321,929 | |
| Cost of sales: | | | | | | | | |
| Cost of product (excluding amortization) | 32,677 | | 34,781 | | 88,372 | | 89,361 | |
| Amortization of patented formulations | 2,704 | | 2,565 | | 7,280 | | 7,054 | |
| Total cost of sales | 35,381 | | 37,346 | | 95,652 | | 96,415 | |
| Gross profit | 79,198 | | 81,734 | | 222,189 | | 225,514 | |
| Operating expenses: | | | | | | | | |
| Selling, general, and administrative | 64,110 | | 42,956 | | 178,006 | | 128,816 | |
| Amortization of other intangible assets | 10,905 | | 10,782 | | 32,728 | | 32,807 | |
| Total operating expenses | 75,015 | | 53,738 | | 210,734 | | 161,623 | |
| Operating income | 4,183 | | 27,996 | | 11,455 | | 63,891 | |
| Interest expense | 7,691 | | 15,610 | | 33,791 | | 44,708 | |
| Interest income | (2,690) | | (6,605) | | (12,169) | | (19,067) | |
| Other (income) expense, net: | | | | | | | | |
| Tax Receivable Agreement liability adjustment | (9,452) | | _ | | (9,452) | | _ | |
| Other (income) expense, net | (66) | | (670) | | (1,231) | | 541 | |
| Total other (income) expense, net | (9,518) | | (670) | | (10,683) | | 541 | |
| Income before income taxes | 8,700 | | 19,661 | | 516 | | 37,709 | |
| Income tax (benefit) provision | (2,427) | | 4,864 | | (3,334) | | 9,387 | |
| Net income | \$ 11,127 | \$ | 14,797 | \$ | 3,850 | \$ | 28,322 | |
| Net income per share: | | | | | | | | |
| Basic | \$ 0.02 | \$ | 0.02 | \$ | 0.01 | \$ | 0.04 | |
| Diluted | \$ 0.02 | \$ | 0.02 | \$ | 0.01 | \$ | 0.04 | |
| Weighted average common shares outstanding: | | | | | | | | |
| Basic | 667,066,071 | | 662,248,231 | | 665,910,494 | | 661,586,351 | |
| Diluted | 668,857,769 | | 666,151,359 | | 667,549,673 | | 664,723,301 | |
| Other comprehensive income (loss): | | | | | | | | |
| Unrealized gain (loss) on derivatives, net of income tax effect | \$ 139 | \$ | (906) | \$ | 277 | \$ | (2,350) | |
| Total other comprehensive income (loss) | 139 | | (906) | | 277 | | (2,350) | |
| Comprehensive income | \$ 11,266 | \$ | 13,891 | \$ | 4,127 | \$ | 25,972 | |

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands) (Unaudited)

| | | ths End iber 30, | | | |
|--|----------|---------------------|----|----------|--|
| | 2025 | | | 2024 | |
| Cash flows from operating activities | | | | | |
| Net income | \$ | 3,850 | \$ | 28,322 | |
| Adjustments to reconcile net income to net cash provided by operating activities | | 22,139 | | 65,088 | |
| Net cash provided by operating activities | <u> </u> | 25,989 | | 93,410 | |
| Net cash used in investing activities | | (12,288) | | (3,369) | |
| Net cash used in financing activities | | (313,290) | | (17,612) | |
| Net (decrease) increase in cash and cash equivalents | | (299,589) | | 72,429 | |
| Cash and cash equivalents - beginning of year | | 585,967 | | 466,400 | |
| Cash and cash equivalents - end of period | \$ | 286,378 | \$ | 538,829 | |

Reconciliation of Non-GAAP Financial Measures to GAAP Equivalents

(amounts in thousands) (Unaudited)

The following tables present a reconciliation of net income, gross profit and SG&A, as the most directly comparable financial measure stated in accordance with U.S. GAAP, to adjusted EBITDA margin, adjusted gross profit, adjusted gross profit margin and adjusted SG&A for each of the periods presented.

| | Three Me Septe | | Nine Months Ended September 30, | | | | |
|--|-------------------|----|------------------------------------|----|---------|----|---------|
| | 2025 | | 2024 | | 2025 | | 2024 |
| Reconciliation of Net Income to Adjusted EBITDA | | | | | | | |
| Net income | \$ 11,127 | \$ | 14,797 | \$ | 3,850 | \$ | 28,322 |
| Depreciation and amortization of intangible assets | 13,698 | | 13,456 | | 40,276 | | 40,254 |
| Interest expense, net | 5,001 | | 9,005 | | 21,622 | | 25,641 |
| Income tax (benefit) provision | (2,427) | | 4,864 | | (3,334) | | 9,387 |
| Share-based compensation | 3,311 | | 2,516 | | 9,692 | | 8,560 |
| Certain litigation-related expenses ⁽¹⁾ | 254 | | _ | | 9,072 | | _ |
| Acquisition-related costs ⁽²⁾ | 9,282 | | _ | | 9,282 | | _ |
| Executive reorganization cost ⁽³⁾ | _ | | _ | | _ | | 12 |
| Tax Receivable Agreement liability adjustment | (9,452) | | _ | | (9,452) | | _ |
| Adjusted EBITDA | \$ 30,794 | \$ | 44,638 | \$ | 81,008 | \$ | 112,176 |
| Adjusted EBITDA margin | 26.9 % | , | 37.5 % | | 25.5 % | | 34.8 % |

| | Three Months Ended September 30, | | | | | Nine Months Ended September 30, | | | |
|---|----------------------------------|--------|----|----------|----|------------------------------------|----|---------|--|
| | | 2025 | | 2024 | | 24 2025 | | 2024 | |
| Reconciliation of Gross Profit to Adjusted Gross Profit | | | | | | | | | |
| Gross profit | \$ | 79,198 | \$ | 81,734 | \$ | 222,189 | \$ | 225,514 | |
| Amortization of patented formulations | | 2,704 | | 2,565 | | 7,280 | | 7,054 | |
| Adjusted gross profit | \$ | 81,902 | \$ | 84,299 | \$ | 229,469 | \$ | 232,568 | |
| Adjusted gross profit margin | | 71.5 % | | % 70.8 % | | 70.8 % 72.2 % | | 72.2 % | |

| | Three Months Ended September 30, | | | | | Nine Months Ended September 30, | | | |
|--|----------------------------------|---------|----|---------|----|------------------------------------|----|---------|--|
| | 2025 | | | 2024 | | 2025 | | 2024 | |
| Reconciliation of SG&A to Adjusted SG&A | | | | | | | | | |
| SG&A | \$ | 64,110 | \$ | 42,956 | \$ | 178,006 | \$ | 128,816 | |
| Share-based compensation | | (3,311) | | (2,516) | | (9,692) | | (8,560) | |
| Certain litigation-related expenses ⁽¹⁾ | | (254) | | _ | | (9,072) | | _ | |
| Acquisition-related costs ⁽²⁾ | | (9,282) | | _ | | (9,282) | | _ | |
| Executive reorganization cost ⁽³⁾ | | _ | | _ | | _ | | (12) | |
| Adjusted SG&A | \$ | 51,263 | \$ | 40,440 | \$ | 149,960 | \$ | 120,244 | |

Represents litigation costs related to the Lilien securities class action. The Company considers litigation costs related to the Lilien securities class action, as described in Note 12 to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2025, to be non-recurring and non-ordinary. While the Company did not adjust for these costs during the year ended December 31, 2024 because the amounts incurred in 2024 were not material, commencing with the three months ended March 31, 2025, the Company has included an adjustment for these costs as a result of the court's denial of the Company's motion to dismiss in February 2025. The Company believes adjusting for such costs in the presentation of its adjusted EBITDA, adjusted EBITDA margin and adjusted SG&A provides investors with meaningful information regarding the Company's core operating performance.

Contacts:

Investors:

Michael Oriolo Vice President, Investor Relations michael.oriolo@olaplex.com

Financial Media:

Lisa Bobroff Vice President, Global Communications & Consumer Engagement lisa.bobroff@olaplex.com

Represents non-recurring and non-ordinary costs related to the acquisition of all of the outstanding capital stock of Purvala Bioscience, Inc. ("Purvala") by Olaplex, Inc. on August 20, 2025.

Represented benefit payments associated with the departure of the Company's Chief Executive Officer that occurred in fiscal year 2023 and Chief Operating Officer that occurred in fiscal year 2022.